

CASE STUDY



Client:
TGS Prediktor



Prediktor

Sector:
World's Leading Energy Data Company



About company

Since 1995, Prediktor has offered an 'Enterprise Data Management' software platform that collects and reorganizes data streams from enterprise production assets in accordance with industrial standards.

Prediktor EDGE & MAP technologies have been implemented in over 1000 installations across the industrial sector, energy, maritime, and oil & gas industries. Additionally, Prediktor offers SCADA and Technical Asset Management solutions for the Renewable Energy Market. With 25 years of technology development and industrial experience, Prediktor PowerView™ is designed to help optimize plant and portfolio performance.



The challenge

The programming team, located in Norway, faced challenges in maintaining competitiveness due to high operational costs.

Recognising these challenges, company made the strategic decision to reallocate a significant portion of its programming operations to Pakistan, leveraging local talent to restore their competitive edge and streamline operational costs, while continuing to uphold the high standards of quality and innovation that define their solutions.

“After having considered several options and locations for setting up an engineering resource pool abroad, Prediktor chose Sperton Pakistan to set up an office in Karachi. We are pleased with the service provided by Sperton Pakistan and the Sperton organization in general.

Sperton has taken us through the entire process of finding office facilities, recruiting and onboarding great highly motivated employees, travel arrangements for our Norwegian personnel, providing HR services etc. – everything done in a great manner by the friendly Sperton employees. We are very pleased having Sperton as our partner and are looking forward to grow further execution capabilities towards the energy transition with the help of Sperton.

Eirik Hommeren, Project Management Director,
TGS Prediktor AS, Norway

Follow these links to learn more:



**Building Global Engineering Teams:
What Happens When Companies
Work Together Across Borders?**

[https://www.youtube.com/
watch?v=1gYqcJtKcy0](https://www.youtube.com/watch?v=1gYqcJtKcy0)



**Success Story: Operations and
Workforce for TGS Prediktor**

[https://www.youtube.com/
watch?v=tmC8pb3e01Q](https://www.youtube.com/watch?v=tmC8pb3e01Q)

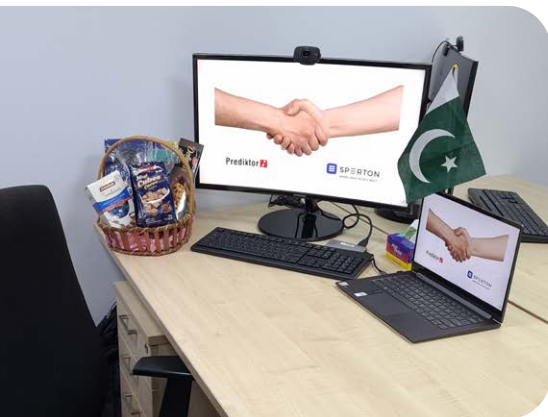
CASE STUDY



Services provided

Since 2021, Sperton has been supporting TGS Prediktor with end-to-end recruitment, HR advisory, and administrative coordination in Pakistan, enabling them to focus on their core operations while we manage the people side of things.

SPERTON Pakistan assisted Prediktor with securing office space in Karachi and facilitated the recruitment of new programmers, who were employed by Prediktor while being hosted by SPERTON. A significant portion of Prediktor's programming operations has been relocated from Norway to Pakistan, resulting in renewed cost competitiveness for their development activities.



“ My experience in working with Sperton from approaching to onboarding is very much a positive one. Their professionalism was refreshing, which makes me to welcome the opportunity to work with “Prediktor”. During my experience with Sperton I have always witnessed a high sense of efficiency, commitment and dedication from HR team. The bottom line is that they understand the HR needs of employee and employer with administration related capabilities as well.

**Asim Khan, Senior Project Engineer,
TGS Prediktor AS, Pakistan**



Services provided include:

- ✓ **Office Space:** The establishment and enhancement of the Office Space in Karachi, Pakistan.
- ✓ **Payroll Administration:** Payroll regulation for Prediktor (Pakistan Manpower).
- ✓ **Work Management:** A substantial part of programming work was shifted from Norway to Pakistan.
- ✓ **Manpower Supply:** Programmers were hired locally from Pakistan.

Key Steps Involved:

- ✓ Visa Arrangement Coordination and assistance in securing travel visas.
- ✓ Airline Ticketing Booking and management of flight itineraries.
- ✓ Accommodation in Norway.
- ✓ Securing comfortable lodging for the engineers.
- ✓ On-ground support handling local transport, meal plans, and other necessary arrangements.

Roles secured

- ✓ Operational Manager
- ✓ Senior Project Engineer
- ✓ Project Engineers